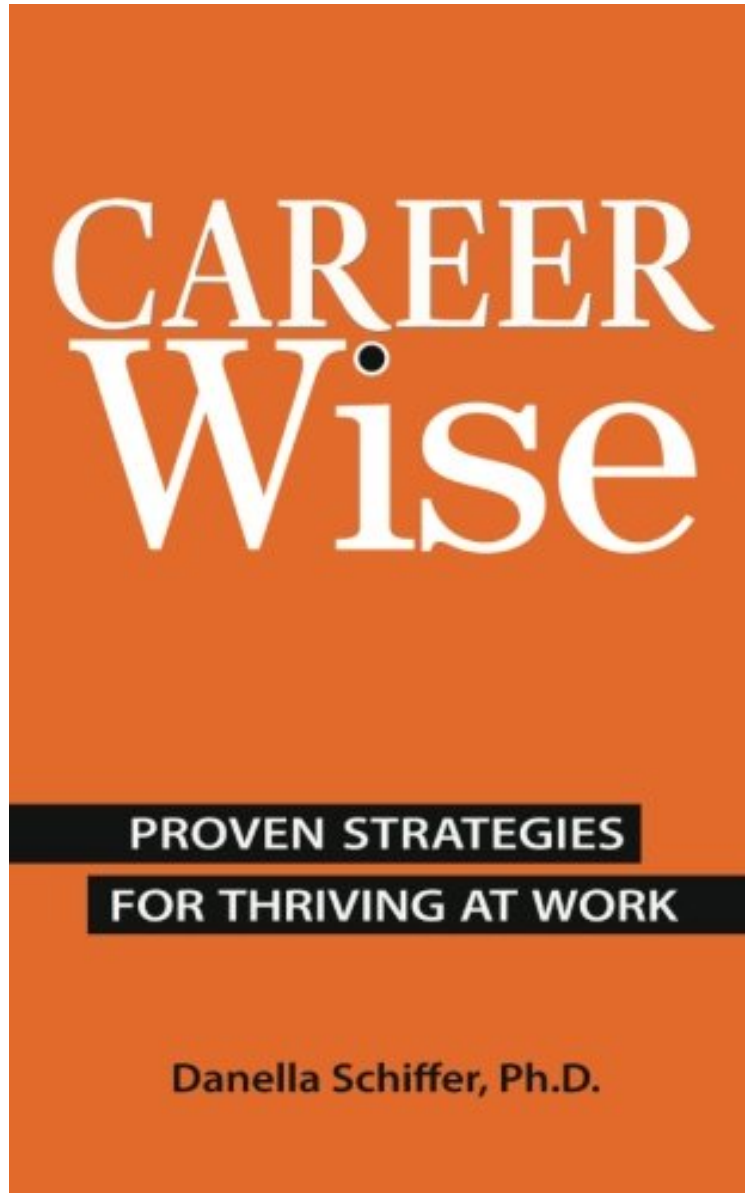


[Library ebook] Career-Wise: Proven Strategies for Thriving at Work

Career-Wise: Proven Strategies for Thriving at Work

Danella Schiffer Ph.D.

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Danella Schiffer Ph.D. : Career-Wise: Proven Strategies for Thriving at Work before purchasing it in order to gauge whether or not it would be worth my time, and all praised Career-Wise: Proven Strategies for Thriving at Work:

0 of 0 people found the following review helpful. Great book By Dave It was better than great.....it was short. Also practical, thought provoking and extremely useful. We all have personal relationships we can improve. My wife read it after I finished and now manages me by pushing my warm buttons.....and I like it..... even though I know the

techniques. She too recommends the book. It should be required reading for all college graduates. 0 of 0 people found the following review helpful. Excellent resource
By Donna D. I am self-employed and I wasn't sure how helpful this would be from an employer's perspective. It was terrific!!! What a great resource for hiring. Ms. Schiffer reduces psychological aspects of hiring into common sense ("why didn't I think of that?" you wonder as you read this). Finding a good match in a workplace is an economic necessity for any employer. This handy and easy to read book sets out how to identify whether any particular hiree will succeed in any given work environment. In fact, I am testing it out in hiring decisions right now!!
Career-Wise: Proven Strategies for Thriving at Work
0 of 0 people found the following review helpful. Awesome Book!
By Lisa Seigies
Awesome Book! Career Wise is a well written and a humorous quick read. I thoroughly enjoyed it and had a few ah ha!" moments! Dr. Schiffer effectively uses examples of her real life cases and the proven strategies she has taught her clients to successfully manage themselves at work. This book should become required reading for graduating college students. I will be giving a copy to every new employee I hire. These strategies can be utilized by all levels of the organization, and can be utilized in our daily lives. Lisa Seigies

Skillfully navigating one's career requires more than talent, brains, connections and luck. As an industrial/organizational psychologist, Danella Schiffer, Ph.D., has witnessed first-hand how one can derail his or her career while another flourishes. Career-Wise, a concise and entertaining book with attention-grabbing case studies can benefit every working person--from entry-level through senior management. Focusing on skills critical to success, Career-Wise reveals how you can:

- * Cultivate relationships and draw people to you
- * Confront difficult people and situations
- * Avoid flawed thinking
- * Exercise sound judgment and decision-making
- * Effectively manage your image
- * Advance without others' permission

It's your career. Make the most of it.

"With so many books out there on career advice, not to mention thousands of blogs, it was great to land a book that is truly helpful -- and insightful. Highly recommended - five stars." ---DVZap
"This book is a great read for someone starting out or already in the midst of challenging times with their career." -- Sylvia Wagner, EVP, Assurant, Inc. "If I were still working in the corporate world, I would make it mandatory reading for, at a minimum, all of my direct reports." -- Peter Menikoff, Board of Directors, Ace Insurance Company; former EVP, Tenneco.
Stumbling on Dr. Schiffer's book, I was completely engaged and drawn to the intelligent, yet cleverly written topic matter...which was humorous to boot! Career-Wise is a terrific read and I highly recommend it to anyone who values their place in the working world. By lettuceinlove.
I am self-employed and I wasn't sure how helpful this would be from an employer's perspective. It was terrific!!! What a great resource for hiring. Dr. Schiffer reduces psychological aspects of hiring into common sense ("why didn't I think of that?" you wonder as you read this). Finding a good match in a workplace is an economic necessity for any employer. This handy and easy to read book sets out how to identify whether any particular hiree will succeed in any given work environment. In fact, I am testing it out in hiring decisions right now!!
Donna D. As an HR Manager, employed by the same company for the past 35 years, sometimes we think we have seen and heard it all, but your perspective has put a different slant on the way I think and view people and is extremely helpful in decision making when considering a candidate for a position. The examples and images you portray throughout are thought provoking for me personally, when dealing with my subordinates and superiors. We, here at Okonite, have enjoyed Career-Wise so much so, that we are making it a "must read" for our managers. Paulette Vita
From the Author
You may ask how Career-Wise differs from other books with a similar focus. In writing the book, I tried to ensure that several criteria would be met. For Career-Wise to add value, it had to:
Target a broad audience, including those starting out in their career as well as those who are more advanced.
Translate complex psychological principles into practical tools that the average person could apply and quickly see results.
Provide real versus hypothetical case studies and offer proven and practical strategies for thriving at work.
Appeal to busy people who appreciate a punchy book that is both instructive and amusing.
Introduce original concepts, namely, the Feel Good Factor and importance of pressing Warm Buttons. When applied on-the-job, relationship-building becomes a lot easier. In addition to helping those at work, a secondary audience includes the general public. As such, Career-Wise has relevancy to one's everyday life. As an industrial/organizational psychologist, I've had the opportunity to work with hundreds of individuals from entry-level to chief executive officer. In my work, I'm called upon to evaluate job candidates, as well as those being considered for promotion or reassignment. I also coach people in need of "tweaking" in order to fulfill their potential. Perhaps the individual in question is brilliant and driven, with a singular focus on the bottom-line. Being limited in people-sensitivity, however, he or she has a history of staff turnover. Or perhaps the individual is well-regarded by colleagues, but is so conciliatory that deadlines are often missed. Other human resource work includes conflict management, team-building, assessing morale....to name a few. A question that I have found to be fascinating is why some highly accomplished individuals derail their careers while others thrive? In thinking about what I have learned over the years, it appears that two broad skill areas are directly related to career success: the ability to relate effectively and, the ability to think rationally. In other words, putting aside intelligence and knowledge, those most likely to thrive do two things well. They build positive relationships with colleagues at every level....which in turn helps them to leverage their support; and they make sound decisions. Possessing the two broad skill areas further

enables one to confront difficult people and situations, manage stress, project a favorable image, and avoid everyday flawed thinking. Career-Wise addresses all of this and provides strategies for developing competency in each. In addition, the final chapter takes a look at career growth when moving up the ladder is not an option. Hopefully, Career-Wise will meet your expectations and help you to take charge of your career and thrive. From the Back Cover Career-Wise will appeal to anyone interested in learning how to skillfully navigate his or her career, particularly in today's competitive and tight job market in which both business and psychological savvy are paramount to success. It is a concise and entertaining book with attention-grabbing examples that are relevant for all working people----from entry-level through senior management.